

International Downstream Conference & Exhibition

23rd – 25th October 2018 Kingdom of Bahrain



GDA Conference 2018 23rd - 25th October

Bahrain International Exhibition & Convention Centre

2018 POST EVENT REPORT

Host Sponsors









Towards a Competitive Downstream through Innovation, Collaboration and Technology





'I thoroughly enjoyed this inaugural event. Given this was the first one, it was very impressive to see both the wide range and high calibre of the exhibitors and participate in very active and engaging technical sessions.'

Alan Gelder | VP Rening, Chemicals & Oil Markets | Wood Mackenzie





Over 2,500 professionals gathered from more than 50 countries to hear 200 technical speakers



The GDA Conference proved to be the leading Middle East strategic platform for downstream professionals to address business challenges, share best practices and unlock potential opportunities through collaboration and partnerships. Striving towards excellence, this forum successfully achieved the aim of engaging regional and international stakeholders across the business, academia and technology providers to capitalize on investment, innovation, and growth.





Under the theme of "Towards a Competitive Downstream through Innovation, Collaboration and Technology" the GDA Conference 2018 opened with keynotes featuring three speeches from His Excellency Bakheet Al-Rashidi, Minister of Oil and Minister of Electricity & Water, State of Kuwait, His Excellency Shaikh Mohamed bin Khalifa Al Khalifa, Minister of Oil, Kingdom of Bahrain and Suleiman Al-Bargan, Vice President, Domestic Refining & NGL Fractionation, Saudi Aramco.

Engineers and technical experts met under one roof to address, review and reflect current trends, challenges and delved into best practices other companies were adapting to stay relevant. Audiences were held captive to a strong lineup of technical sessions that included topics such as capturing maximum value from bottom to barrel, upgrading heavy oil strategies for improved refinery economics, using big data analytics to detect faults in chemical processes, new crude heater for better efficiency, reliability and environment performance, demystifying digitalization challenges towards a successful downstream industry deployment, first industry artificial intelligence application in crude refinery amongst many others.

'The Gulf Downstream Association 2018 International Conference and Exhibition was very well organized. The conference gathered multi-disciplinary expertise across the Arabian Gulf's neighbor countries. It focused on knowledge sharing as well as benchmarking. All in all, it has been a great collaboration opportunity between different organizations and an honor for me to have been participating in a such event.'

Kumail Alqatari | Process Engineer | Saudi Aramco





Our sincere thanks to the Leadership of GDA Conference 2018

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Walid Al Ghawas Manager, Research & Technology KNPC



DAY 1 Tuesday, 23 Oct 2018

07:30 Registration

10:00 - 11:00 Opening Ceremony

Moderator:

Eithne Treanor Managing Director, E Treanor Media

His Excellency Bakheet Al-Rashidi Minister of Oil, State of Kuwait

His Excellency Shaikh Mohamed bin Khalifa Al Khalifa Minister of Oil, Kingdom of Bahrain

Suleman A. Al-Bargan Vice President, Domestic Refining & NGL Fractionation, Saudi Aramco

11:00 - 12:00 Exhibition Opening

Guest of Honor:

His Royal Highness Prince Khalifa bin Salman Al Khalifa Prime Minister, Kingdom of Bahrain

11:00 - 12:00 Technical Sessions - 2 Streams

Innovation & Technology • Palm Hall	Improvements ◆ Al Seef
Moderator: Dr. Hayat Yusuf Assistant Professor, University of Bahrain	Moderator: Dr. Basim Abussaud Assistant Professor, King Fahd University of Petroleum & Minerals (KFUPM)
Haldor Topsøe's Advances in Catalysts for Hydrocracking Pre-treatment and ULSD Production Speaker:	Fuel Oil Conversion Project at Kuwait Petroleum International RaM Refinery: Strategic Response to 2020 Challenge
Soren Mikkelsen Sales Liaison Officer, Haldor Topsøe A/S - Main	Speaker: Xander de Jong Principal Process Engineer, R&D, Q8 - Kuwait Petroleum International I td
First Integrated Hydrocracker-DHT Unit in ME - Its Design, Challenges and Benefits	Capturing the Maximum Value From The Bottom of The Barrel
Speakers: Alok Srivastava Advanced Refining Technologies (ART) Keshav Nagarhalli Oman Oil Refineries and Petroleum Industries Company SAOC (ORPIC)	Speaker: Gurminder Singh Director, Technology Licensing - MENA, Shell Global Solutions International
Talal Al Rawahi Oman Oil Refineries and Petroleum Industries Company SAOC (ORPIC)	Heavy Oil Upgrading Strategies for Improved Refinery Economics
New Innovative Approach to Increase Isomerization Throughput and Octane Booster Speaker: Edward Griffiths Principal Process Engineer, KBR	Speaker: Gary Brierley Project Development Manager, Honeywell UOP

Tuesday, 23 Oct 2018 (cont.)

13:00 - 14:30 Panel Discussion - Future of Fuels

This session will discuss the future of the downstream business with focus on the products demand, economics and future outlook. The session will aim to share different opinions from refiners, consumers, technology providers and regulators on the future of Downstream.

Moderator

Eithne Treanor Managing Director, E Treanor Media

Panelists

Suleman A. Al-Bargan Vice President, Domestic Refining & NGL Fractionation, Saudi Aramco

David H. Witte Sr. VP & Division Head, Energy & Natural Resources, IHS Markit

Jean Sentenac Chairman & CEO, Axens

Francois Good Sr. Vice President, Refining & Petrochemical, TOTAL

14:30 - 15:00 Coffee & Networking

15:00 - 16:30 Technical Sessions - 3 Streams

Digitalization • Palm Hall	Innovation & Technology • Al Seef	Improvements ♥ Al Fanar	
Moderator: Mohamed Al Haddadi Manager, Corporate Excellence Department,	Moderator: Dr. Zainab Redha Assistant Professor, University of Bahrain	Moderator: Nathan Ergonul Business Director, Advanced Refining Technologies	
ADNOC KNPC's Smart Refinery: Maximo Oil & Gas Enterprise Solution Speaker: Nabeel Haidar Team Leader, IT Enterprise Application, KNPC	A New Olefins Selective Cracking Catalyst for Maximum Propylene Production from FCC Units Speaker: Yaming Jin Science Specialist - Refining Development Team; Chairperson - Technology (GDA Stream), Saudi Aramco	Pilot Plant Study for Hydrocracker Catalyst Selection Speaker: Harbeyah Al-Enezi Process Engineer, KNPC	
Fault Detection and Diagnosis in Chemical Processes using Big Data Analytics Speaker: Dr. Mohamed Bin Shams Associate Professor, University of Bahrain	Blockchain Technology in Oil & Gas Sector Speaker: Qais AlDoub Senior Networks and Security, IT, Kuwait Integrated Petroleum Industries Company (KIPIC)	Next-Level Hydrocracker Flexibility: Unlocking High Performance in Today's Turbulent Markets Speaker: Simon Cackett Licensing Technology Manager, Shell Global Solutions International	
Sensor Data Analytics based on DNV GL's Anomaly Detection Tool usingLinear Regression Models Speaker: Jorn Veenstra Specialist Pipeline Integrity, DNV GL - Oil & Gas	Direct Catalytic Cracking of Crude Oils to Produce Petrochemicals Feedstock Speaker: Dr. Gnana Pragasam Singaravel Catalysis Section Head, ADNOC	BAPCO Hydrocracking Unit: A Decade of Success Speaker: Velmurugan Venkatesan Process Specialist Hydrocracking, BAPCO	

16:30 - 16:45 Daily Raffle Draw

19:00 Gala Dinner & Awards Ceremony (By invite only)

• Four Seasons Hotel, Bahrain Bay



DAY 2 Wednesday, 24 Oct 2018

07:30 Registration

08:30 - 10:00 Technical Sessions - 3 Streams

Integration • Palm Hall	Energy ♥ Al Seef	Improvements ♥ Al Fanar	
Moderator: Mathew Clingerman Director, FCC Technology, KBR	Moderator: Sanjay Gupta Senior Energy Coordinator, Saudi Aramco	Moderator: Mubarak Al-Mutairi Manager, Technical Services,	
Refinery and Base Oil Plant Synergy - BAPCO's Successful Venture in Lubricant Development, Testing and Commercialization Speaker: Mohamed Ahmed Hejres Technical Sales & Services	Finding the Optimum Coal to Nethawal Process Design: a Simulation Case Study Speaker: Siddig Seedahmed Siddig King Fahd University of Petroleum & Minerals (KFUPM)	MAB Refinery, KNPC Boiler Chemical Injection System Design Modification for More Effective and Optimum Operation Speaker: Albara A. Al-Harbi Operation Engineer, Saudi Aramco	
Supervisor, BAPCO Profit Pivot Points in a Refinery - Petrochemical Integrated Complex Speaker: Nick Kinnis Business Development, McDERMOTT	Reliable Operation Window for Variable Speed Driven Pumps Speaker Ahmed Al Kubaish Maintenance Engineer, Saudi Aramco	New Crude Heater For Better Efficiency, Reliability and Environment Performance Speaker: Raj Ghetia Acting Process Specialist, BAPCO	
Refining and Petrochemical Integration: Highway to Success Speaker: Emilie Rousseau Sales Development Manager, Axens	Pressure Energy Recovery Practical Case Study in Yanbu Refinery Speaker: Raad B.Mulla Saudi Aramco	3D TRASAR Technology Application for Improved Crude Distillation Overhead Chemical Injection Speaker: Mahmoud Alkahlout Crude Comp Operation Engineer, Saudi Aramo	

10:00 - 10:30 Coffee & Networking

10:30 - 12:00 Panel Discussion - Future of Energy

Discuss the future of the energy demand and new technologies that will impact the downstream business. The session will aim to highlight the latest developments in the future of the energy mix in the world and in GCC and its impact on Downstream.

Moderator

Tor Fjaeran President, WPC - World Petroleum Council

Panelists:

Dr. Sun Xiansheng Secretary General, International Energy Forum (IEF)

Dr. Peter Bartlett Chief Executive Officer, BAPCO

Dr. Andrea Lovato Chief Technology Officer, Acwa Power

David M. Johnson President and CEO, Achates Power

Dr. Alexander Ritschel Head of Technology, Masdar - a Mubadala Company

12:00 - 13:00 Lunch & Networking

13:00 - 14:30 Technical Session - 3 Streams

Wednesday, 24 Oct 2018 (cont.)

13:00 - 14:30 Technical Session - 3 Streams

Integration • Palm Hall	Energy ♥ Al Seef	Improvements • Al Fanar
Moderator: Mathew Clingerman Director, FCC Technology, KBR	Moderator: Sanjay Gupta Sr. Energy Coordinator, Saudi Aramco	Moderator: Joseph Ibrahim Managing Director, AXENS
Petrochemical Integration: Essential to Middle East Refining? Speaker: Alan Gelder VP Refining, Chemicals & Oil Markets,	Towards Sustainable Operations in Kuwait Integrated Petroleum Industries Companies (KIPIC) Speaker: Hannan Bader Mohammad Al Qanai	Asset Performance Management in Digital Era Speaker: Daniel Rodas Baker Hughes, A GE company
Downstream Global Content Lead, Wood Mackenzie Profitable Schemes to Maximize	Sr. Eng. Environment, Kuwait Integrated Petroleum Industries Company (KIPIC)	Leveraging Benchmarking for Continuous Improvement towards Operational Excellence
Refinery Profits Post 2020 Speaker: Fadi Mhaini Director Technology Licensing,	Innovative Solutions for Resid Upgrade and Improved Refinery Margins Speaker: Cassandra Schoessow	Speaker: Srinivas Badithela Sr. Excellence Engineer, Corporate Support Division, ADNOC Refining
McDERMOTT Opportunity Through Synergy in Kuwait Refinery and Petrochemical Plants Speaker: Ahmad Al-Failakawi Manager, Manufacturing Optimization Group, KNPC	Sr. Technical Professional Leader, KBR Towards Energy Efficiency and Profitability - Unlocking Hydrocracker Full Potential through Operational Adjustment Speaker: Mahmoud Ibrahim Process Engineer, RTR Refinery Operation Engineering Unit, Saudi Aramco	SASREF Reliability Transformation Speaker: Ahmed Ismail Defect Elimination Engineer, SASREF - Saudi Aramco Shell Refinery Company

14:30 - 15:00 Coffee & Networking

15:00 - 16:30 Human Capital Efficiency (Round Table)

Discuss current challenges and best practices in acquiring and developing talent in downstream. The session will also highlight the collaboration between Academia, Research and Development with Downstream business.

Moderator:

Roddy Herbert Koru International Limited

Speakers:

Dr. Prof. Riyad Yousuf Abdulaziz Hamzah President, University of Bahrain

Suleyman M Ozmen Vice President, Downstream Licensing (Retired) Shell Global Solutions International

Muna Al Suwaidi Vice President, Human Capital Division, ADNOC Refining

Nooruddin Ahmed Co-Founder, CERTERO Business Corporation



Wednesday, 24 Oct 2018 (cont.)

15:00 - 16:30 Technical Session - 2 Streams

Innovation & Technology ♥ Al Seef	Digitalization ♥ Al Fanar
Moderator: Dr. Anissa Sedjerari Research Center Liaison Officer, Innovation & Economic Development Department, KAUST Catalysis Center	Moderator: Muhammed Bingol Process Automation & Digitalization Engineer, Saudi Aramco
Journey towards Hydrocracker Operational Excellence Through Strategic Collaboration Speaker:	Demystifying Digitalization Challenges towards Successful Downstream Industry Deployment Speaker: Dr. Pratap Nair President & CEO, Ingenero Inc
Deepak R D Senior Hydrocracking Technical Services Consultant, Shell Global Solutions International	Advanced Digital Services to achieve Higher Plant Flexibility and Performance
K-SAAT - A Breakthrough Solid Acid Alkylation Technology Speaker:	Speaker: Nicolas Menet Consulting Solutions Sales Manager, Axens
Edward Griffiths Technology Manager, K-SAAT and MAX ISOM, KBR	Digital Operator Rounds Deployment at KNPC: Challenges and Opportunities
Addressing Base Oil Color and Stability Issues using UOP HPNA RM Adsorption Technology Speaker: Rajesh Sivadasan Principal Hydroprocessing Technology Specialist, Honeywell UOP	Speaker: Abdulaziz Al-Duaij IT Manager, KNPC

16:30 - 16:45 Daily Raffle Draw

DAY 3 Thursday, 25 Oct 2018

07:30 Registration

08:30 - 10:00 Technical Sessions - 3 Streams

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Innovation & Technology • Palm Hall	Digitalization ♥ Al Seef	Improvements • Al Fanar
Moderator: Hamza Alawi Technology Sales Executive, McDERMOTT	Moderator: Mazen Hendawi Sr. Regional Sales Account Manager - Process	Moderator: Joseph Ibrahim Managing Director, Middle East, Axens
Innovative Approach for Refinery Capacity Creep Speaker: Prabhas Mandal Engineering Specialist, Saudi Aramco	Technology & Equipment , Honeywell UOP Enterprise Wide Electronic Shift Hand-Overs Speaker:	New Innovative Concrete Technology to Improve Terminal Asset Integrity and Safety Speaker: Darren Hughes International
In-House Profit Improvement Program in ADNOC Refining	Dr. Nicholas Hurley International Technical Director, j5 International	Business Development Manager, Concrete Canvas Ltd.
Speaker: Ali Mohamed Al-Mansoori Manager, Planning & Supply Chain Department, ADNOC Refining	Advanced Work Packaging: A Game Changer in Oil and Gas Project Management Speaker:	Rotating Equipment Interchangeability Program Speaker: Abdul Rahman Algwaiz
Advanced Process Control Plant - Wide Optimization in Ras Tanura Refinery	Abdelghani Sinno Sr. Construction Consultant- Application Engineer, Bentley Systems, Incorporated	Saudi Aramco Ras Tanura Refinery Desalination Plant Journey towards Operational
Speakers: Feras Alanazi Engineering Supervisor, Saudi Aramco Seheon Choi Advance Process Control (APC) Engineer, Saudi Aramco	IT/OT Maturity Framework Deployment in KIPIC Speaker: Ahmad A. Almulaifi Manager, IT Group, Kuwait Integrated Petroleum Industries Company (KIPIC)	Excellence Speaker: Hassan Abu Al-Saud Process Engineer, ROED Utility Unit, Saudi Aramco

10:30 - 12:00 Panel Discussion - Future of Margins

Discuss the future of the refining margins and how to maintain competitiveness in the future environment. The session will provide insights on the characteristics of profitable facilities, integration and upgrade options, digitalization and benchmarking with other regions.

Moderator:

Hafedh Al-Qassab General Manager, Refining, BAPCO

Panelists:

Norm Gilsdorf President, Middle East, Turkey, Russia, Central Asia, Honeywell

Othman Al-Ghamdi Chief Executive Officer, S-Oil Corporation

Francesco Palmieri Senior Partner & MD, The Boston Consulting Group (BCG)

Steven McCoskey Vice President, Operations, Solomon Associates



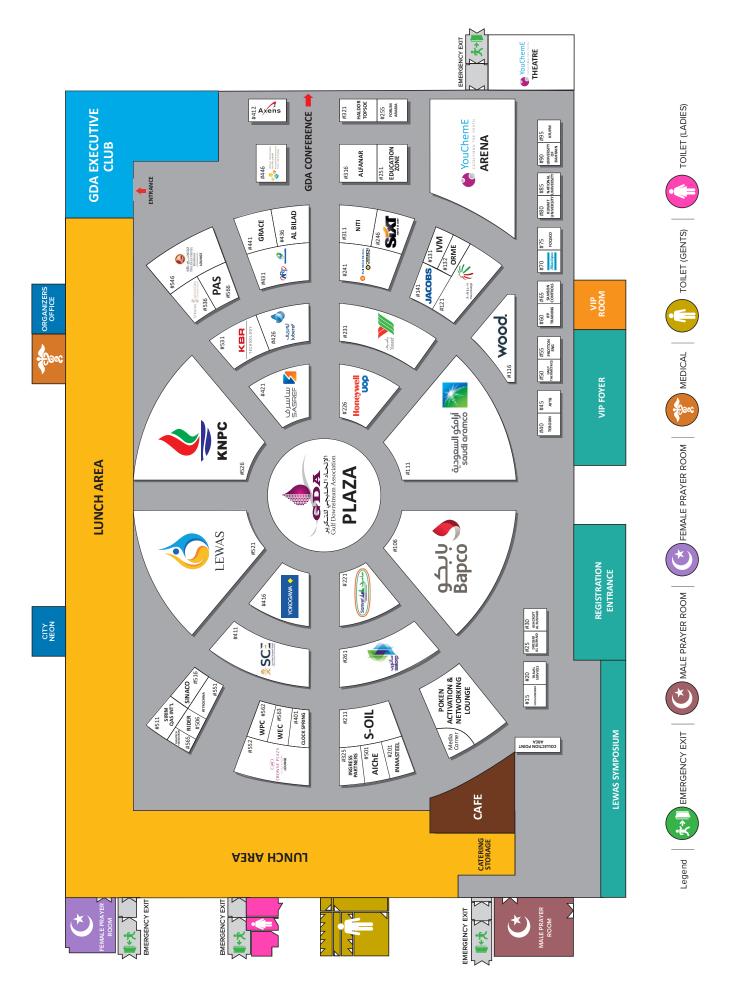
Thursday, 25 Oct 2018 (cont.)

13:00 - 14:30 Technical Sessions - 3 Streams

Innovation & Technology • Palm Hall	Digitalization ♥ Al Seef	Improvements • Al Fanar
Moderator: Feras Al Anazi Engineering Supervior, Saudi Aramco First Industry Artificial Intelligence	Moderator: Khalifa Al Qallaf Joint Venture Management Manager, Q8 - Kuwait Petroleum International Ltd	Moderator: Mohammed Benchekchou Regional Manager MENA, Shell - Criterion Catalyst Co Ltd
Application in Crude Refinery Speaker: Bilal Abdallah Manager, Maana Digital Operator Advisory System - A New Era of Operator	Facing Challenges and Changes in Industrial Cybersecurity Speaker: Mohammed Nabeel Network Security Solution Consultant,	Increased Heavy Naphtha Draw from Condensate Distillation Unit through Rigorous Simulation Debottlenecking Speaker: Dr. Mohammad Shamsuzzoha
Collaboration Speaker: Saptarshi Bhowmick PSS Department Manager Yokogawa MEA	Yokogawa MEA Reaping the Rewards of Digital Transformation - The \$6.5 Million Savings Journey Speaker:	ADNOC Refining Retrofitting Existing Reactors - A Novel Approach to Modernization Speakers: Rajan Jawale Product Line Manager,
Salient Technologies / Design Features adopted in KNPC's (Kuwait National Petroleum Company) Clean Fuels Project	David Ross Middle East Strategy Lead Petrotechnics Kuwait Integrated Petroleum Industries Company (KIPIC)	Chevron Lummus Global Hussain Al -Mutairi EngB, Process, Kuwait National Petroleum Company (KNPC)
Speakers: Daniel Jeyasankar Process Engineer, KNPC Wasemia Abdullah F Alshammari Process Engineer, Kuwait National Petroleum Company (KNPC)	Readiness to Industry 4.0 Speaker: Hadla S. AlFedaghi Engineer, Networks and Security, IT, Kuwait Integrated Petroleum Industries Company (KIPIC)	Fluid Catalytic Cracking Reactor Simulation Model at SAMREF Speaker: Abdullah Alraddadi Process Engineer, SAMREF

14:30 - 15:00 Coffee & Networking

15:00 Closing Ceremony & Mega Raffle Draw



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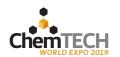
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